



## INFORMATION TECHNOLOGY

### PROMOTING INNOVATION **WITH REMARKABLE TALENT**

At Newport, we stay involved in IT, constantly monitoring the latest technology innovations, market activity and “who’s who”. We work with small to mid-size companies assisting in building from the Executive level C’ key layers down the organization chart to Mobile development, programming languages, cloud computing, software development, systems networks, analytics and data infrastructure, Our IT executive recruiters know that no other industry has as many moving parts and is ever evolving with the new technologies, making the need for accomplished, forward-thinking professionals critical to success. Our IT executive search team is involved in a number of regional and national technology organizations, giving them the tacit knowledge and deep-rooted networks necessary to deliver the right fit for your organization. Whether you’re looking for designers, programmers or hardware experts, The Newport Group knows how to get the talent you need to increase productivity and your bottom line.

## OUR INFORMATION TECHNOLOGY PLACEMENTS INCLUDE:



### Leadership

- CTO
- CIO
- VP/Director of IT
- VP of Engineering/Programming
- VP of Marketing
- VP of Sales
- Director of Information Services
- Director of QA



### Leadership

- Software Engineer
- Mobile Developer
- Information Architect
- Web Developer
- Cloud Computing Developer
- UI/UX Designer
- Art Director
- Marketing Coordinator



### Leadership

- Network Engineer
- Systems Administrator
- Big Data & Analytics Specialist
- Project Manager
- Tech Support Specialist
- QA/QC Engineer
- DBA
- Operating Systems Manager
- Data Architect

# EXECUTIVE SEARCH FOR THE LIFE SCIENCES

## KNOWING IS THE WHOLE BATTLE

Qualified, job-ready talent is essential to overcoming the challenges information technology enterprises face, so you deserve a search firm with an understanding of both the happenings in your industry and your company's strategic priorities. At Newport, not only do we stay involved in the industry, keeping an eye on investment trends, technological advancements and "who's who", but we also utilize a **proven, proprietary search process** that ensures our candidates don't just fill an open position, but continually contribute to your business'

## THE NEWPORT GROUP'S SMART SEARCH PROCESS™

S

**SPECIFY** - The first step we take is to define particulars—not just for a role, but your company, its mission, and your business goals. We work with you to establish the objectives and specifications of the position and to understand the character and culture of your organization. This way we have a thorough understanding of what you do and don't want, and how best to present your opportunity to candidates in the next step.

M

**MARKET** - We use a unique combination of research and recruiting tactics to find, attract and bring in professionals who not only meet the skills, experience and vision you require, but are ready and able to make their next career move. Industry and competitor analysis, an extensive referral network, and hyper-targeted social media engagement are just some of the tools we use to acquire **the right fit** for your organization.

A

**ASSESS** - Every candidate we choose for this step undergoes a comprehensive interview and career evaluation. We thoroughly examine their work history and a myriad of professional criteria, from awards and accolades to passions and ambitions. **We also become your champion**, highlighting the opportunities and benefits associated with your company, all to establish that the caliber and objectives of the professionals we present will meet, if not exceed your expectations.

R

**REFER** - Once the assess step is complete, we present a detailed summary of the **most qualified, well-suited candidates** in the market, and provide intelligent, realistic direction moving forward. We know these final steps can be difficult for both employees and companies, so we make it as easy and clear as possible, offering both parties practical negotiation guidance, coaching candidates through their transition, and maintaining communication throughout the hiring process.

T

**TRACK** - Our clients aren't just another fee, they're long-term partners, and our relationship doesn't end after an accepted offer. We assist in resignation and on-boarding processes, and provide consistent, hands-on follow up well after the start date to **ensure a smooth transition** for you and your newly hired talent. Bottom line, our goal is to help your organization achieve enduring prosperity with successful placements of qualified, experienced industry leaders.

## GET TO KNOW A TEAM MEMBER



**NICKI GORDON**  
*Senior Director,  
Information Technology*

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Nicki Gordon's 25 successful years in the IT industry equip her with the experience necessary to recruit transcendent talent for her clients. Leveraging that vast experience, she also keeps her eyes on the IT horizon, voraciously reading and discussing the future of IT with her national network of contacts.

## PLACEMENTS NICKI HAS MADE

- COO  
**MANUFACTURING INDUSTRY**
- CIO  
**GOVERNEMENT**
- COO  
**TELECOMMUNICATIONS**
- VICE PRESIDENT PROFESSIONAL SERVICES  
**IT SERVICES INDUSTRY**

Go to [www.newportsearch.com](http://www.newportsearch.com) and learn more!



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BECOME A CLIENT

**N THE NEWPORT GROUP**

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